



Product Update

Issue Date: October 08

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Horizontal fixing made easier:

Horizontal fixing of plasterboard has become the rule rather than the exception in recent years and is in keeping with Winstone Wallboards' recommended best practice to achieve a superior finish. Short discrete bracing panels often interfere with the flow of horizontally fixed linings necessitating vertical joints which can detract from good finish.



To eliminate these vertical joints, GIB Braceline® can be fitted horizontally, and screwed off and fixed for the appropriate brace length. These vertical joints commonly also fall right on the corner edge above and below a window opening and thus right on a stress point prone to cracking. Horizontal fixing of GIB Braceline® eliminate these issues and thus longer GIB Braceline® lengths are more commonly used. With horizontal fixing a Square Edge is normally preferred to fix the skirting board to as well as to fix cove. To

make horizontal fixing easier Winstone Wallboards Ltd will now stock two more 4.8m Square Edge / Taper Edge boards.

The new stocked items will be available in November '08 and are as follows.

- 15034 GIB Braceline® 10mm 4.8m SE/TE
- 15033 GIB Aqualine® 10mm 4.8m SE/TE



lengths.



The new items will replace the following.

- 14988 GIB Aqualine® 13mm 4.8m TE/TE
- 14987 GIB Aqualine® 10mm 4.8m TE/TE

The two deleted items can however still be ordered as special cut



Release of New GIB® Patch Board:

How many times has a customer come into your store requesting plasterboard to repair minor damage to their home, where a door knob has slammed into the wall or the kids' cricket ball has gone straight through it?

How many times have you seen customers struggle to get a 2.4m sheet of plasterboard into the boot of their car, only to have to hire a trailer, or come back to you and ask you to cut it into a more manageable size?

With the release of GIB® Patch Board these situations are easily satisfied. This 10mm Standard Taper Edged Plasterboard is so conveniently sized at 590 x 1200mm you can be sure it will fit into even the tiniest hatchback.

GIB® Patch Board is sold by the pallet with 200 boards per pack. The packaging has been specifically designed to ensure minimal hassle for everyone involved, it keeps the plasterboard safe and secure during transport, and on store arrival it is simply a case of tearing along a perforated corner and GIB® Patch Board is ready for retail display.

To assist your customers with their repair job refer them to the 'Repairing GIB® Plasterboard and Mounting Fixtures' brochure for information on plasterboard repair methods to suit a variety of situations. For customer convenience and add-on sales we recommend locating in store close to the GIB® Patch Board these brochures, 4L pails of a GIB® multipurpose compound such as GIB® Plus4 or GIB ProMix® All Purpose, and/or 5kg bags of GIB Tradeset®, plus a DIY trowel.

So be prepared for whatever repair job is thrown at you and provide a convenient, cost effective and easily transportable solution for your customers with a pallet of GIB® Patch Board and accessories on your store floor.

The new GIB® Patch Board can be ordered now and will be available mid November.





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Name change and Price Reduction with the release of GIB® U-Mix Finishing Compound:

The GIB® All Purpose Jointing Compound (GIB® APJC) will change its name to GIB® U-Mix Joint Finishing Compound. This better reflects its key benefits as a finishing compound in bagged dry-powder form (as opposed to 'wet' ready mixed products in pails). Supplying in bags saves having to pay for yet another expensive plastic pail, as well as not having to pay for water to be shipped great distances, ie the water is added on-site whereas for ready mix compounds the water is added at manufacture and then shipped to site via distribution channels.

Over the next couple of months, the packaging will reflect the name change from GIB® All Purpose to GIB® U-Mix Joint Finishing Compound.

The new GIB® U-Mix product is also introduced at a reduced price. A great product to make savings with and still maintain quality with a GIB® branded compound.

A 20kg bag of GIB® U-Mix finishing compound will make approximately 19 litres of compound. For a cost comparison, large ready mix pails typically hold 15 litres and will typically be priced above the new GIB® U-Mix finishing compound prices.

Deletion of GIB® AquaMix:

Please be advised that the GIB® AquaMix compounds will be phased out. Some residual stock may still be available for some time. Contact your Winstone Wallboards Area Sales Manager for further details on residual stock availability.

GIB Toughrock® Aqua change in details:

A small change in specification is coming through for GIB Toughrock® Aqua with the sheet size changing from 2.7m to 3.0m. The new sheet will be available late November.

For any further information on any of the upcoming changes please do not hesitate to contact your Winstone Wallboards Area Sales Manager or myself.

Regards

Edwin Zijderveld
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Winstone Wallboards Ltd